

< i a Ub FYgci fWg &\$% !%(

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

2YHUYLHZ

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

+XPDQ 5HVRXUFHV 6FUHHQLQJ 4XHVWLRQV



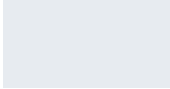
,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

+XPDQ 5HVRXUFHV 6FUHHQLQJ 4XHVWLRQV

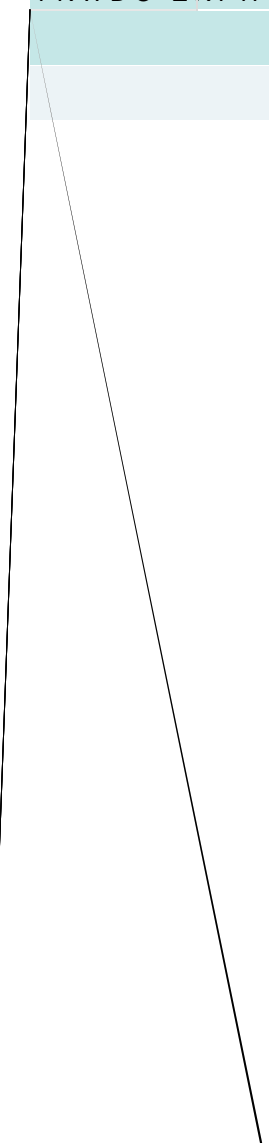
%ODFN RU						
\$IULFDQ						
\$PHULFDQ						
1DWLYH						
+DZDLLDQ RU						
2WKHU 3DFLILF						
,VODQGHU						
:KLWH						
7ZR RU PRUH						
UDFHV						
5DFH DQG						
HWKQLFLW\						
XQNQRZQ						

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW \$)XOO WLPH ,QVWUXFWLRQDO 6WDII



%ODFN RU						
\$IULFDQ						
\$PHULFDQ						
1DWLYH						
+DZDLLDQ RU						
2WKHU 3DFLILF						
,VODQGHU						
:KLWH						
7ZR RU PRUH						
UDFHV						
5DFH DQG						
HWKQLFLW\						
XQNQRZQ						
7RWDO ZRPHQ						



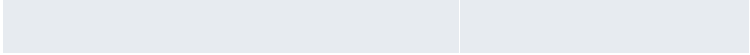
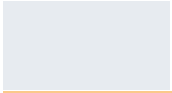
VLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW \$)XOO WLPH ,QVWUXFWLRQDO 6WDII

%ODFN RU						
\$IULFDQ						
\$PHULFDQ						
1DWLYH						
+DZDLLDQ						
2WKHU 3DFLILF						
,VODQGHU						
:KLWH						
7ZR RU PRUH						
UDFHV						
5DFH DQG						
HWKQLFLV						
XQNQRZQ						
7RWDO ZRPHQ						
7RWDO						
PHQ ZRPHQ						
7RWDO IURP SULRU						
\HDU						

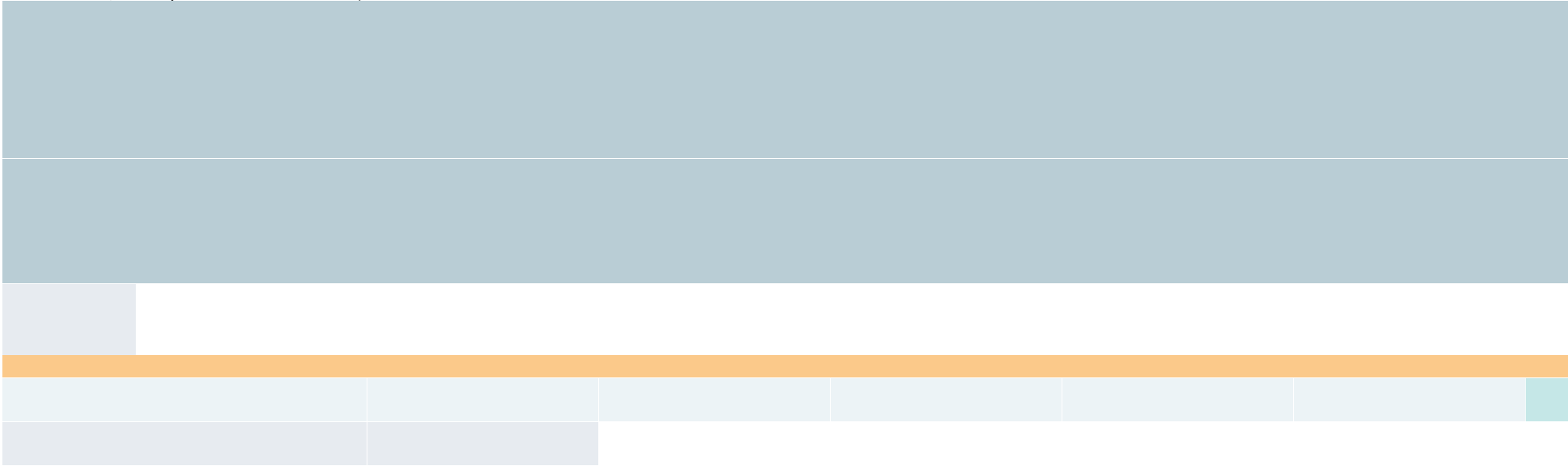
,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW \$)XOO WLPH ,QVWUXFWLRQDO 6WDII



,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW \$)XOO WLPH ,QVWUXFWLRQDO 6WDII



%ODFN RU						
\$IULFDQ						
\$PHULFDQ						
1DWLYH						
+DZDLLDQ						
2WKHU 3DFLILF						
,VODQGHU						
:KLWH						
7ZR RU PRUH						
UDFHV						
5DFH DQG						
HWKQLFLV						
XQNQRZQ						
7RWDO ZRPHQ						
7RWDO						
PHQ ZRPHQ						
7RWDO IURP SULRU						
\HDU						

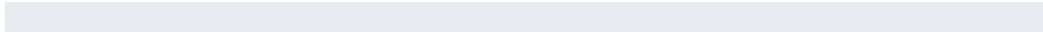
7RWDO ZRPHQ

7RWDO PHQ ZRPHQ

7RWDO IURP SULRU \H DU

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW \$)XOO WLPH ,QVWUXFWLRQDO 6WDII 7RWDOV



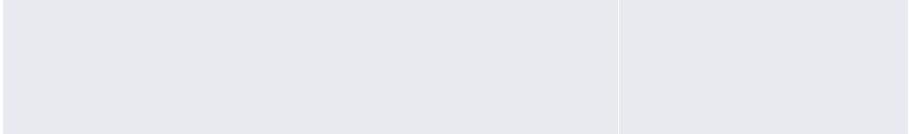
5DFH DQG HWKQLFLW\ XQNQRZQ			
7RWDO ZRPHQ			
7RWDO PHQ ZRPHQ			
7RWDO IURP SULRU \HDU			

VODFN RU EDQ EDQ					
1DWLYH +DZDLLDQ RU 2WKHU 3DFLILF , VODQ (ETmg 1 0 0 1 21 50G2If Q Q q Q q 2 J 0 G Q BT 1 0 0 1 627.47 552.46 Tm /F9 %21 502.82 ET q q Q Q q 0 0 , V O D Q 0 G Q 450 G Q BT 1 0 0 1 6T q q Q Q q 0 0 , V O D Q 0 G Q 450 G Q BT 1 0 0 R U)Tj 0 409.98 Q q 0 0 , V O D Q					



,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW %)XOO WLPH 1RQ LQVWUXFWLRQDO VWDII





7RWDO IURP SULRU \HDU

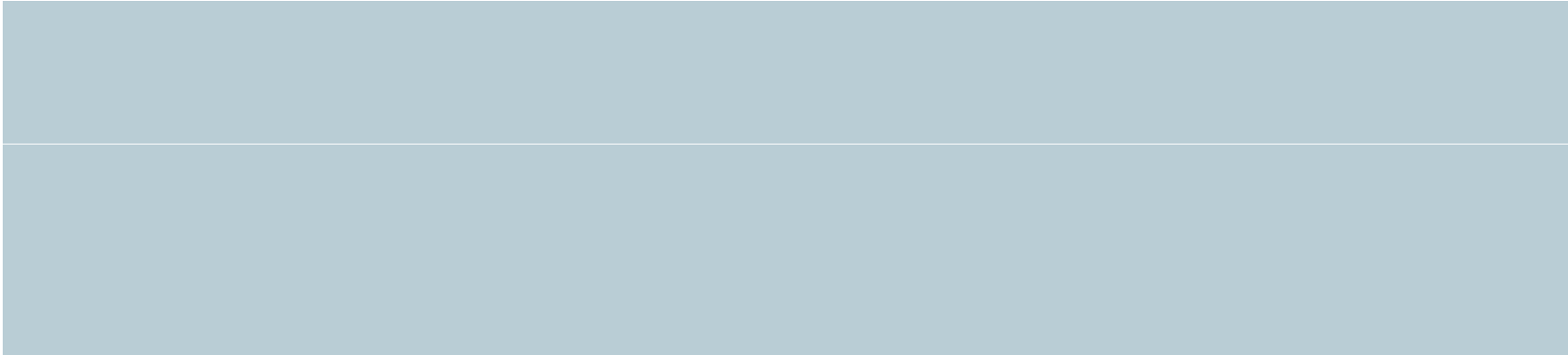


1DWXUDO 5HVRXUFHV &RQVWUXFWLRQ DQG
0DLQWHQDQFH 2FFXSDWLRQV

3URGXFWLRQ 7UDQVSRUWDWLRQ DQG 0DWHULDO
0RYLQJ 2FFXSDWLRQV

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW * 6DODU\ :RUNVKHHW







,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW * 6DODU\ RXWOD\ V IRU LQVWUXFWLRQDO VWDII

6DODU\ 2XWOD\ V

IRU)XOO WLPH 1RQ PHGLFDO ,QVWUXFWLRQDO 6WDII

\$QQXDO 6DODU\ 2XWOD\ V

5HSRUW \$118\$ / VDODU\ RXWOD\ V IRU WKH IXOO WLPH QRQ PHGLFDO LQVWUXFWLRQDO VWDII UHSRUWHG LQ WKH PRQWKV PRQWKV
PRQWKV DQG PRQWKV FROXPQV RQ WKH SUHYLRXV VFUHHQ

*HQQHU DQG 7RWDO 6WDII 7RWDO 6WDII 6DODU\ 2XWOD\ :HLJKWHG \$YHUDJH
DFDGHPLF UHRSRUWLQJ 0RQWKV 0RQWKV 0RQWKV 0RQWKV 0RQWKV 0RQWKV
IURP 3DUW * IURP 3DUW * VFUHHQ

0HQ
3URIHVVRUV

\$VVRFLDWH SURIHVVRUV

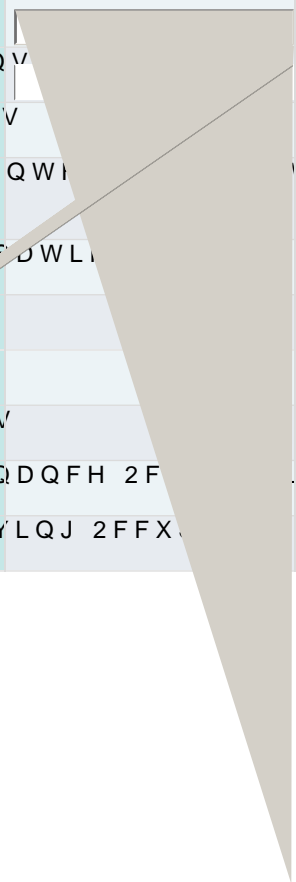
\$VVLVWDQW .67 0.5 20.68 re f 0.85882 0.85882 0.85882 rg 106.83 364.17 m 196.43 g 30588 P 16.5 283.73 R252 0.85883.73 R | 196.93 .858824.17 |.858824.17 |.73 R |363.67 | 21 363.67 | 21 364.17 | f Q Q q Q q Q q 2 J 0 G Q BT 1 0 0

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW * 6DODU\ RXWOD\ V IRU QRQ LQVWUXFWLRQDO VWDII
6DODU\ 2XWOD\
)RU)XOO WLPH 1RQ PHGLFDO 1RQ LQVWUXFWLRQDO 6WDII

\$QQXDO 6DODU\ 2XWOD\
2FFXSDWLRQDO FDWHJRUI ? 1XPEHU RI ? 7RWDO VDODU\ RXWOD\
IXOO WLPH VWDII
FDUULHG IRUZDUG IURP
SUHYLRXV VFUHHQV

5HVHDUFK VWDII		
3XEOLF 6HUYLFH VWDII		
/LEUDU\ DQG 6WXGHQW DQG \$FDGHPLF \$IIDLUV DQG 2WKHUI /GXEDWLRQ 6HUYLFHV 2FFXSDWLRQV		
0DQDJHPHQW 2FFXSDWLRQV		
%XVLQHVV DQG)LQDQFLDO 2SHUDWLRQV 2FFXSDWLRQV		
&RPSXWHU (QJLQHULQJ DQG 6FLHQFH 2FFXSDWLRQV		
&RPPXQLW\ 6RFLDO 6HUYLFH /HJDO \$UWV 'HVLJQ (QWV 6SRUWV DQG 0HGLD 2FFXSDWLRQV		
+HDWKFDUH 3UDFWLWLRQHUV DQG 7HFKQLFDO 2FFXSDWLRQV		
6HUYLFH 2FFXSDWLRQV		
6DOHV DQG 5HODWHG 2FFXSDWLRQV		
2IILFH DQG \$GPLQLVWUDWLYH 6XSSRUW 2FFXSDWLRQV		
1DWXUDO 5HVRXUFHV &RQVWUXFWLRQ DQG 0DLQWHQDQFH 2FFXSDWLRQV		
3URGXFWLRQ 7UDQVSRUWDWLRQ DQG 0DWHULDO 0RYLQJ 2FFXSDWLRQV		



,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW ' 3DUW WLPV VWDII

1XPEHU RI 3DUW WLPV 6WDII

\$V RI 1RYHPEHU

5HSRUW +LVSDQLF /DWLQR LQGLYLGXDOV RI DQ\ UDFH DV +LVSDQLF /DWLQR

5HSRUW UDFH IRU QRQ +LVSDQLF /DWLQR LQGLYLGXDOV RQO\

*HQQHU DQDQDJHPHQW 2FFXSDWLRQV DQG &RPSXMHU (QJLQ&HRULQJLW\ 6RFLDO WKFDUH 3UDFWLWLRQHUV
UDFH HWKQLFLW\ 2SHUDWLRQV 2FFXSDWLRQV 2FFXSDWLRQV/HJDO \$UWV 7HFKQLFDO

'HVLJQ (QWHUWDLQPHQW WLRQV
6SRUWV DQG 0HGLD
2FFXSDWLRQV

0HQ

1RQUHVLGHQW

DOLHQ

+LVSDQLF /DWLQR

\$PHULFDQ

,QGLDQ RU

\$ODVND 1DWLYH

\$VLDQ

%ODFN RU

\$IULFDQ

\$PHULFDQ

1DWLYH

+DZDLLDQ RU

2WKHU 3DFLILF

,VODQGHU

:KLWH

7ZR RU PRUH

UDFHV

5DFH DQG

HWKQLFLW\

XQNQRZQ

7RWDO PHQ

:RPHQ

1RQUHVLGHQW

DOLHQ

+LVSDQLF /DWLQR

\$PHULFDQ

,QGLDQ RU

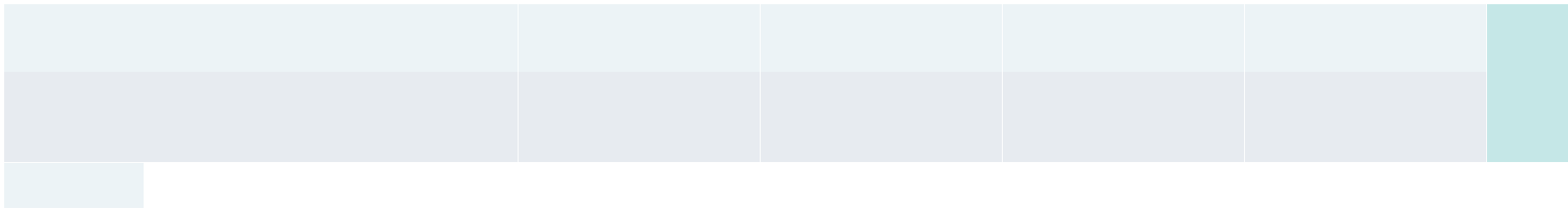
\$ODVND 1DWLYH

\$VLDQ

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

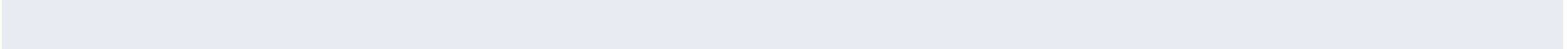
3DUW ' 3DUW WLPH VWDII

[Solid teal header bar]					
[Solid teal header bar]					
[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]
[Solid orange bar]					
[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light teal cell]
[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]
[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light teal cell]
[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]
[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light teal cell]
[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]
[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light teal cell]
[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]	[Light teal cell]
[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light gray cell]	[Light teal cell]



,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW ' *UDGXDWH DVVLVWDQWV



--	--	--	--

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

7RWDO

7RWDO IURP SULRU \H DU



1DWRXUDO 5HVRXUFHV &RQVWUXFWLRQ DQG
0DLQWHQDQFH 2FFXSDWLRQV

3URGXFWLRQ 7UDQVSRUWDWLRQ DQG 0DWHULDO
0RYLQJ 2FFXSDWLRQV

*UDGXDWH \$VVLVWDQWV
7HDFKLQJ

5HVHDFK
0DQDJHPHQW 2FFXSDWLRQV

%XVLQHVV DQG)LQDQLDO 2SHUDWLRQV
2FFXSDWLRQV

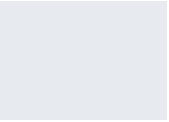
&RPSXWHU (QJLQHULQJ DQG 6FLHQFH
2FFXSDWLRQV

&RPPXLW\ 6RFLDO 6HUylFH /HJDO \$UWV
'HVLQJ (QWHUWDLQPHQW 6SRUWV DQG 0HGLD
2FFXSDWLRQV

/LEUDU\ DQG 6WXGHQW DQG \$FDGHPLF \$IIDLUV
DQG 2WKHU (GXFDWLRQ 6HUylFHV
2FFXSDWLRQV

,QVWLWXWLRQ 8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ
8VHU , ' 3

3DUW + 1HZ +LUHV)XOO WLPH LQVWUXFWLRQDO VWDII



\$PHULFDQ				
,QGLDQ RU				
\$ODVND 1DWLYH				
\$VLDQ				

\$VLDQ					
%ODFN RU					
\$IULFDQ					
\$PHULFDQ					
1DWLYH					
+DZDLLDQ RU					
2WKHU 3DFLILF					
,VODQGHU					
:KLWH					
7ZR RU PRUH					
UDFHV					
5DFH DQG					
HWKQLFLW\					
XQNQRZQ					
7RWDO ZRPHQ					
7RWDO					
PHQ ZRPHQ					



=bgh]ri h]cb. 'l b]j Yfg]fmcZGci h\': `cf]XU! GhDYhYfgVi f['f((, , (\$Ł I gYf' =8. 'D((, , (\$&
6XPPDU\

+XPDQ 5HVRXUFHV &RPSRQHQW 6XPPDU\

=D98G`Wc`YVWg]a dcfhUbh]bZcfa Uh]cb'fY[UfX]b['mci f']bgh]ri h]cb""5`XUHJ'fYdcfhYX`]b' =D98G
gi fj YmVta dcbYbhg'VYWta Y'Uj U]UV'Y']b'h\Y' =D98G'8UHJ'7YbhYf'UbX'UddYUf'Ug'U[[fY[UHYX'XUHJ
]b'j Uf]ci g'8YdUfha Ybh'cZ'9Xi W]h]cb'fYdcfhg" 5XX]h]cbU`mž'gca Y'cZ'h\Y'fYdcfhYX'XUHJ'UddYUfg
gdYVZ]VW`mZcf'mci f']bgh]ri h]cb'h\fc i [\ 'h\Y'7c`Y[Y'BUj]][Uhc'f'k YVg]hY'UbX']g']bWl XYX`]b'mci f
]bgh]ri h]cb@ 8UHJ': YXXVUW_ 'FYdcfh'fB: FŁ" H\Y'di fdcgY'cZ'h\]g'gi a a Ufm]g'hc'dfcj]XY'mci 'Ub
cddcfhi b]fmihc'j]Yk 'gca Y'cZ'h\Y'XUHJ'h\Uhz'k \Yb'UWVWdhYX'h\fc i [\ 'h\Y' =D98G'ei U']hmV

1XPEHU RI VWDII E\ HPSOR\PHQW VWDWXV DQG RFFXS DWLRQDO FDWHJRU\)DOO

6i g]bYgg`UbX`:]bUbV]U`CdYfUh]cbg`CWW dUh]cbg GC 7`%`!\$\$\$\$	&.	\$	&.
7ca di hYfz`9b[_]bYYf]b[_]z`UbX`GVYbW`CWW dUh]cbg GC 7`%`!\$\$\$\$`Z`%+!\$\$\$\$`Z`%-!\$\$\$\$	%\$	\$	%\$

7ca a i b]mz`GcV]U`GYfj]Wz`@Y[U`z`5fHz`8Yg[_]b`9bhYfHU]ba YbHz

--	--	--	--

--	--	--	--

--	--	--	--

=bgh]h h]cb. 'I b]j Yfg]micZGci h\': `cf]XU! GhDYHfgVi f['fk(, , (\$Ł I gYf' =8. 'D(, , (\$&
9X]hFYdcfh

+XPDQ 5HVRXUFHV

8QLYHUVLW\ RI 6RXWK)ORULGD 6W 3HWHUVEXUJ

